# TOMOS MIRANDA

SENIOR DATA ANALYST

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## SENIOR DATA ANALYST SUMMARY

- · Creative Data Scientist with 15+ years of experience driving business growth through the use of data-driven insights and strategies.
- · Developed and implemented data-driven strategies to optimize marketing spend and increase customer acquisition at NLC Services, resulting in a 25% increase in revenue.
- · Implemented statistical modeling to identify trends and patterns in customer data, resulting in a 20% increase in customer satisfaction at DaVita Inc.
- Received the "Data Science Excellence Award" from the Data Science Association for contributions to the field of data analytics

#### **WORK EXPERIENCE**

## **NLC SERVICES**

- · Developed and implemented data-driven strategies to optimize marketing spend and increase customer acquisition, resulting in a 25% increase in revenue and a 20% reduction in customer acquisition costs
- · Conducted predictive analytics and modeling to identify customer preferences and behavior patterns, resulting in a 15% increase in customer retention
- · Collaborated with cross-functional teams to develop dashboards and visualizations that enabled stakeholders to make data-driven decisions, resulting in a 30% increase in the adoption of data analytics tools and practices

## DAVITA INC.

- · Developed and implemented data analytics frameworks and methodologies that enabled the company to make data-driven decisions, resulting in a 40% increase in revenue and a 30% reduction in costs
- · Conducted exploratory data analysis and statistical modeling to identify trends and patterns in customer data, resulting in a 20% increase in customer satisfaction and loyalty
- · Managed a team of data analysts and provided training and guidance on data analysis tools and techniques, resulting in a 100% increase in team productivity and efficiency

## **HILTON KNOWLES STRATEGIES**

- · Conducted data analysis and modeling to support product development and pricing strategies, resulting in a 15% increase in product sales and a 10% increase in profit margin
- · Developed and maintained data pipelines and databases to ensure data accuracy and consistency, resulting in a 20% reduction in data errors and inconsistencies
- · Collaborated with cross-functional teams to develop reports and dashboards that enabled stakeholders to make data-driven decisions, resulting in a 25% increase in the adoption of data analytics tools and practices

## SENIOR DATA ANALYST

November 2018 - Present

**LEAD DATA ANALYST** 

June 2014 - November 2018

**DATA ANALYST** 

August 2008 - June 2014

## **EDUCATION**

UNIVERSITY OF MARYLAND

UNIVERSITY OF NEW MEXICO

**CIBOLA HIGH SCHOOL** 

**MASTER'S IN DATA ANALYTICS** 

**BACHELOR'S IN STATISTICS** May 2010

**HIGH SCHOOL DIPLOMA** 

May 2006

## **SKILLS**

Leadership Communication Data Visualization & Modeling Problem-Solvina

May 2012